

## Seafood talks

May 19th 2022



### SALMON EVOLUTION AT A GLANCE

#### Company overview

- Established in 2017
- Based in Hustadvika, strategically located on the west coast of Norway
- Listed on main list at Oslo Stock Exchange in 2021
- Successfully raised NOK ~2.5bn in equity and debt
- Highly competent management, all with >15 years of relevant experience
- 46 FTEs across Management & Administration, Operations, Projects, Technology and Sales & Marketing
- First mover with Hybrid flow-through system (HFS) setting Salmon Evolution apart from other land-based salmon farming players

#### Operational value chain



- ✓ Securing key inputs through strategic partnerships with world-leading suppliers

#### Salmon farming facilities





## AFTER 5 YEARS OF DEVELOPMENT, OUR FIRST FACILITY IS OPERATIONAL. FIRST SMOLT IS RELEASED, FIRST HARVEST BY YEAR-END





IPO = initial public offering

## IMPORTANT PRIORITIES AS WE HAVE DEVELOPED OUR COMPANY FROM A PPT TO WHERE WE ARE TODAY

#### Focus on the salmon

- Technology, system design, location and operations centered around maximizing fish welfare
- Never take the farming operation "for granted"

## Ensure Industrial trustworthyness

- Key owners, board members and management with strong industrial track record
- Important decisions must be tested and verified by industry experts

#### Prioritize core business

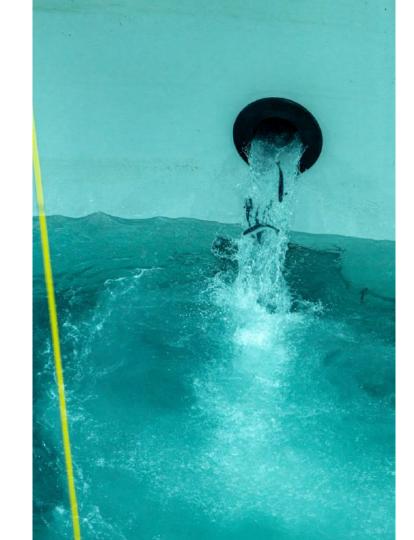
- Invest in the most important pats of the value chain
- Reduce/minimize involvement in "other value chains"
- First things first
- Stay away from distractions and wellmeaning time consumers

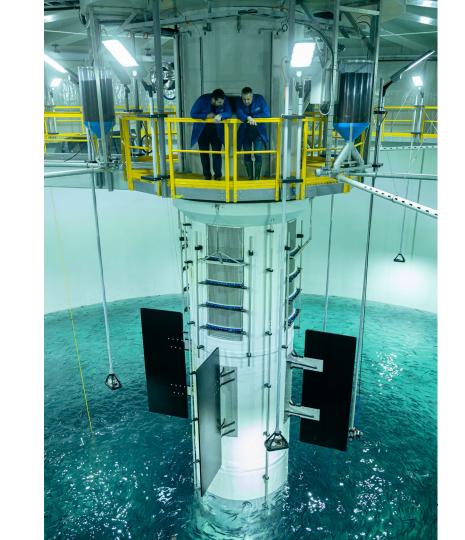
#### Execute and move on

- Close connection between board and management ensures execution power
- Dedicated resources with clear goals and deliverables
- Quality of "Midmanagement personnell" equally important as for top management



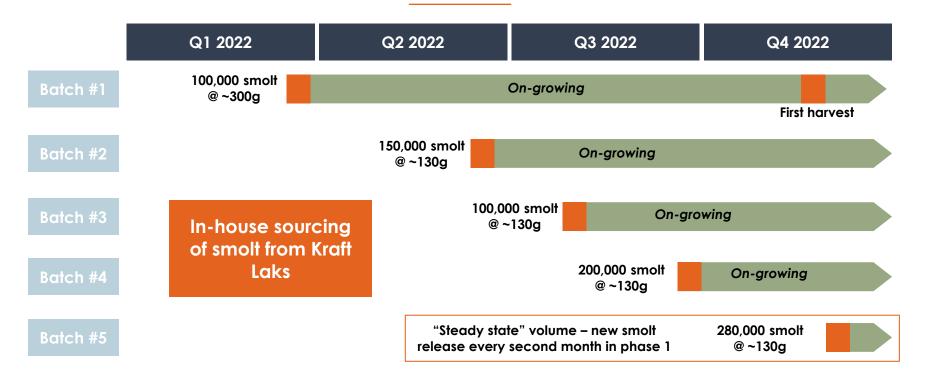








# CONTROLLED PRODUCTION RAMP UP DURING 2022 – STEADY STATE SMOLT RELEASE VOLUMES FROM Q4





# SALMON EVOLUTION IS AIMING TO BE THE GLOBAL LEADER IN LAND-BASED SALMON FARMING

#### Salmon Evolution in a nutshell

Biology is our most important consideration



Our technology captures the benefits of both land-based and sea-based farming Born in Norway – the cradle of salmon farming



There is much to learn, even though we have decades of experience International expansion with strong local partners



We don't go solo on our first projects overseas

First-mover aiming for technology leadership



Developing superior cost position & opportunities to capitalize on technology

Premium position based on quality & ESG



Committed to quality & sustainability

Conservative approach in a disruptive industry

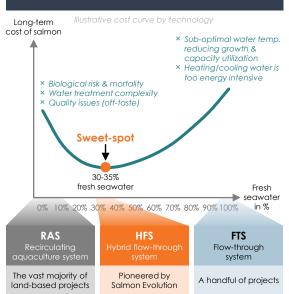
Long-term competitive advantage & profitability



## BIOLOGY IS OUR NUMBER ONE PRIORITY

#### Key drivers of technology choice

We have found the sweet-spot:
Hybrid flow-through system (HFS)



Capturing the benefits of both land-based & sea-based farming

	Sea-based (traditional)	Land-based (RAS)	S/LMON EL OLUTION
No escapes	X	1	1
No sea lice	X	1	1
Minimal waste	X	1	1
Ideal temperature	X	1	1
Minimal handling of fish	X	1	1
No off-taste	1	X	1
High water freshness	1	X	1
Minimal H <sub>2</sub> S risk	1	X	1
Minimal biological comple	xity 🏒	X	1

Extending the ocean potential to get the best of both worlds

Minimizing risk: Each tank is a separate biozone

RAS
Recirculating aquaculture
system



Biofilter shared by several tanks





No biofilter – each tank is a separate biological zone

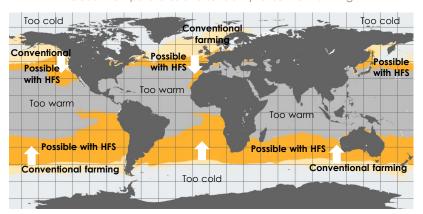
Containing any biological event to one tank



## INTERNATIONAL EXPANSION ENABLED BY OUR COMPETENCE AND TRACK RECORD

#### Global opportunities enabled by HFS technology

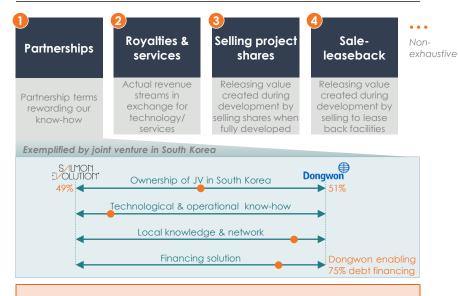
Ocean temperatures and suitability for salmon farming



Taking water from different depths mitigates geographical limitations

An ocean of opportunities to farm salmon closer to consumers

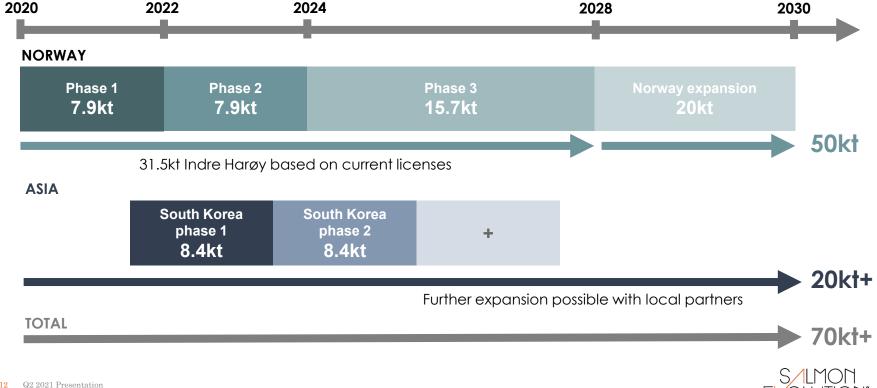
### Scalable and capital light expansion models enabled by technological & operational know-how



Leveraging technology position for high growth, low risk expansion



### ROADMAP TO 70,000 TONNES HOG





salmonevolution.no